Human Rights from Field to Fork: Improving labor conditions for food-sector workers by organizing across boundaries

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In the United States, over 20 million people work in the food system, joining millions more around the world whose labor and livelihoods are in the food sector. The food system has become increasingly globalized, with much of what we consume here in the United States produced overseas. International trade policies, consolidated corporate control, and increased industrialization of food production have converged to build a food system that relies heavily on exploited labor forces — from tea plantations in India, to banana plantations and packing operations in Guatemala, to cocoa farms in Ghana. Meanwhile, the segments of the food sector that remain in the United States, whether on large-scale farms, or in processing plants, restaurants, and grocery stores located in communities throughout this country, rely heavily on a vast, low-wage labor force.

This paper researches and analyzes how the historical roots and current practices in the food sector reflect a widespread disregard for workers’ human rights, and how discriminatory power relations between employer and employee are directly connected to the intersection of race, ethnicity, gender, class, and immigration status in all stages of the food chain. The paper proposes specific ideas for ending unjust labor practices in food-sector industries; for encouraging workers to organize in collaboration throughout the food chain, and across racial and ethnic lines; and for creating new business models that will better serve the interests and protect the rights of workers, consumers, business owners, and other stakeholders.

**Historical Roots and Current Labor Practices in the Food Sector**

Historically, the food system was built on the backs of people of color and immigrants. In the colonial period, African slaves and indentured servants from Europe provided their free labor to produce food. After the Civil War, African-American sharecroppers in the South and Asian immigrants in the West became the low-paid workforce in the food system. Then, in the latter part of the nineteenth and early twentieth centuries, many aspects of food production were sustained by a labor force composed of recent Asian and Eastern European immigrants who were considered ethnically distinct from what was culturally defined as mainstream white America, and later, these same food-processing facilities hired African-American workers, often on a temporary basis as strikebreakers. In the middle of the 20th century, Mexican *braceros* were brought to the United States to work in the agricultural fields, a trend which continues in the present day with undocumented immigrant workers serving as the primary laborers in our fields.

Today, due to trade policies, economic depression, political and armed conflict, and other factors in immigrant workers’ home countries, millions of people must migrate to the United
States to work, often leaving their children behind. Many of these immigrants, along with millions of other people of color, take on the most dangerous and lowest-paying jobs in the U.S. food sector. According to the Bureau of Labor Statistics, five of the eight lowest-paying jobs in the country are in the food system. Many food workers are paid poverty wages, do not receive health insurance or paid sick days, and suffer high rates of occupational illnesses and injuries. For example, agriculture is consistently ranked among the five most hazardous occupations by the U.S. Department of Labor, while in 2007, rates of work-related injury or illness for full-time food manufacturing workers were higher than the rates for all of manufacturing and for the private sector as a whole.

The food system also segregates the labor force, both separating workers of color from whites, and segregating different races or ethnicities from each other. Whites dominate high-wage jobs, such that three out of every four managers in the food system are white. At the same time, people of color are over-represented in low-wage jobs in the food system. According to the 2008 American Community Survey, 34.6 percent of the general population is people of color, while people of color made up 50 percent of food production workers and 45 percent of the food processing sector.

Moreover, in the United States, the racial and gender wage gap is significant. White men earn the highest wages of all race and gender groups working in the food system. For every dollar of median income a white man earns, Asian men make 83 cents, African American men earn 71 cents, and Latino men 66 cents. Women of all races make substantially less than white men. White women earn 63 cents for every dollar a white man makes. Asian women make 68 cents, black women 53 cents, and Latina women 50 cents.

In the current environment of high unemployment, some would suggest that a low-paying job is better than none at all. Yet part-time jobs with poverty-level wages are unsustainable both for the long-term health of workers and for the economy, since 70 percent of our economy is made up of consumer spending. Without living wages and adequate benefits, food system workers often do not have access to and cannot afford healthy food for themselves and their families. They often must work more than one job or more than 12 hours per day to pay for rent, food, and other necessities. As journalist and author Michael Pollan writes, “instead of paying workers well enough to allow them to buy things like cars…companies like Wal-Mart and McDonald’s pay their workers so poorly that they can afford only the cheap, low-quality food these companies sell, creating a kind of non-virtuous circle driving down both wages and the quality of food.” Yet in this race-to-the-bottom, there are a small minority of companies, such as unionized businesses, worker-owned cooperatives, and restaurants that have signed agreements with the Restaurant Opportunities Centers United, choose to pay higher wages with benefits, demonstrating that it is possible to pay adequate wages without the extreme consequences that other influential companies claim will ensue.

Consolidation of corporate control

Only a few corporations hold unprecedented market and political control over our food system. For example, the top four meatpacking companies control 80 percent of the market, more than doubling in the past two decades. At the end of June 2010, reports surfaced that JBS, the world’s biggest beef producer, may buy Smithfield Foods Inc., the world’s largest pork processor, which would leave three companies in almost complete control of the U.S. meat market.
This consolidation has been increasingly driven by big retailers, especially Wal-Mart, the largest retailer in the world. Wal-Mart now controls more than 30 percent of the grocery market in every major region in the United States. Wal-Mart’s rapid growth and that of other food retailers is a major factor driving the corporate consolidation in the rest of the food chain, and at the same time, squeezing more and more money from suppliers and workers and making more profit for their officers and shareholders.

In addition to exploitation of the labor force, this concentrated corporate power over our food system has resulted in rapidly increasing environmental degradation and global warming, hunger, decreasing food security, and the appropriation of land and water for industrial food production. Over 30 percent of all greenhouse gas emissions now come from clearing land, farming land, and raising animals.

Meanwhile, in the United States, a movement towards sustainable food production has been growing, as evidenced by interest in community gardens, urban agriculture, and healthy, local, and “slow” food. However, the issues of labor rights in the food system have not received equal attention, and despite many positive efforts, most of these “sustainable food” initiatives do not integrate the voices and leadership of the workers who bring our food from the field to the table and many are led by whites. Food is a human right, and the human rights of those who produce our food, from field to table, should be respected as well.

While the ownership and management of the food system has been consolidated, and while workers in different segments of the food sector experience similar forms of discrimination and labor violations, grassroots efforts to improve working conditions have not yet been fully consolidated. Efforts to build the collective voice of workers and consumers across boundaries of race, ethnicity, class, gender, and immigration status, and across various industries within the food sector, have been limited.

The following sections focus on workers in farming, food-processing, grocery stores, and restaurants to highlight issues pertaining to racial discrimination and to exploitation of a labor force that comprises primarily workers of color. We also demonstrate how some grassroots organizations are focusing their efforts on eliminating racial and ethnic discrimination against workers in specific segments of the food sector.

**Farmworkers**

The connection between the agricultural sector and the legacy of slavery in the United States is unmistakable. The labor-intensive agricultural economy of the U.S. South that was sustained by the transatlantic slave trade has continued today amidst the grapevines of California and in the tomato fields of Florida.

The contributions of migrant farmworkers and agricultural laborers in many rural communities throughout the country are critical, since hand-picking is a prerequisite for the blemish-free fruits and vegetables preferred by American consumers. Recent estimates suggest that there are 1.4-3 million migrant and seasonal farmworkers employed in the United States, and about 400,000 of these are children. According to the National Agricultural Workers Survey, 83 percent of farmworkers self-identified as “Hispanic.” Some government estimates state that 60 percent of farmworkers are undocumented immigrants, although farmworker unions and advocacy groups agree that the percentage is likely higher. From 2005 to 2009, about one-third of all farmworkers earned less than $7.25/hour and only a quarter reported working more
than nine months in the previous year, while one-quarter of all farmworkers had family incomes below the federal poverty line. In addition, just 8 percent of farmworkers were found to be covered by employer-provided health insurance, a rate that dropped to 5 percent for farmworkers who are employed seasonally instead of year-round. In addition, farmworkers suffer from higher rates of toxic chemical injuries and skin disorders than any other U.S. workers.

Perhaps most troubling, many undocumented immigrant farmworkers work in conditions that meet the definition of slavery under federal law. According to the Coalition of Immokalee Workers (CIW) in Florida, workers have been found to be living in conditions including arms in chains and forced living in box trucks and suffering from beatings and knife wounds. In the past decade, the CIW has helped workers to call employers to justice for forced servitude in seven cases involving over 1,000 workers and more than a dozen employers. The cases have been prosecuted by the Civil Rights Division of the U.S. Department of Justice, either based on laws forbidding peonage and indentured servitude, or under the Victims of Trafficking and Violence Protection Act, which prohibits the recruitment, harboring, transportation, provision, or obtaining of a person for labor or services, through the use of force, fraud, or coercion for the purpose of subjection to involuntary servitude, peonage, debt bondage, or slavery.

**Food-Processing Workers**

In addition to these egregious forms of modern-day slavery, discrimination based on race, ethnicity and immigrant status is rampant in the food-processing industry. Meatpacking, and in particular the poultry industry, is concentrated heavily in the rural South and the Midwest, where land and water, the main inputs required, were relatively cheap and abundantly accessible at the time the industry was establishing its roots. In southern states like Arkansas, Georgia, and Mississippi, labor regulations and union density have typically been low. In the Midwest, corporate consolidation in the meatpacking industry in the 1960s heavily decreased well-paying jobs as large corporations bought out and closed unionized companies in urban centers like Chicago and St. Louis and instead opened factories in rural areas with lower wages and no union. As a result, the median salary of meat- and poultry-processing workers is now about $21,320 per year, as compared with $33,500 per year as the typical pay for workers in all manufacturing industries.

Meatpacking, including poultry-processing, is one of the most dangerous jobs in America with a high rate of employment law violations. Data from the Bureau of Labor Statistics show (from 2003-2007) the rate of illnesses and injuries for workers in “animal slaughtering and processing” was over twice as high as the national average, and the rate of illnesses alone was about 10 times the national average. In 2003, close to 20,000 poultry workers nationwide were reported injured or made ill, for a rate of 8.1 per 100 full-time workers. In 2008, in the United States 100 poultry workers died and 300,000 were injured, many suffering the decade ending in debilitating repetitive motion injuries or the loss of a limb. In addition, the U.S. Department of Labor surveyed 51 poultry processing plants and found every one of them had violated labor laws by not paying employees for all hours worked. One-third of those surveyed took impermissible deductions from workers’ pay.

While the labor conditions vary greatly from one processing facility to another and across different locations, demographic trends can be observed across the industry. Overwhelmingly, the labor force in poultry-processing plants has undergone a shift away from African-American male workers to Latino and Southeast Asian workers. In fact, according to a Congressional
Research Service report, at least half of the 250,000 laborers in 174 of the major U.S. chicken factories are Latino and more than half are women. According to one southern worker center, the Northwest Arkansas Workers’ Justice Center (NWAJC), over 80 percent of the line workers in poultry plants in that region are immigrants.

Racial discrimination is prevalent. According to workers in Northwest Arkansas, supervisors at poultry plants emphasize racial stereotypes, telling each of the groups that they are “harder workers” than others. One staff member at the NWAJC who formerly worked in a poultry plant explained that supervisors at her poultry plant would use racial epithets, such as calling workers from the Marshall Islands “monkeys.” In addition, the management at poultry-processing plants is known to separate workers into different shifts by race or ethnicity, for example separating Guatemalans from Mexicans, to reinforce the differences between immigrant groups and generate obstacles to organizing. In the Midwest, the Center for New Community (CNC) is organizing meatpacking workers into Health Action Councils in rural areas of Minnesota, Missouri, and Iowa. A Somali immigrant worker in a Jennie-O turkey processing plant in Minnesota reports, “the first thing when you come to the plant you will find out is how segregated the plant employees are. The morning shifts are for the natives while the second shift is mostly minorities, particularly blacks and Latino. But even the minorities work in different lines.” A CNC organizer in Missouri writes that workers “comment that at some companies, having dark skin automatically put them at a disadvantage when it came to distribution of jobs. This, they say, is the case in meat processing plants where the most dangerous and difficult jobs are given to immigrants or refugee workers of color, and the less dangerous, easier jobs to white workers.”

Northwest Arkansas is also home to policies that render immigrant workers in the food-processing and restaurant industries even more vulnerable, with local police departments and county sheriffs’ departments participating in the federal “287(g) program,” named for Section 287(g) of the Immigration and Nationality Act. This program deputizes local law enforcement agencies to enforce immigration law, which is traditionally the role of federal immigration agents. Unfortunately, many workers in Northwest Arkansas have experienced racial profiling, and 287(g) has intensified the fear of detainment and deportation among Latino workers, as undocumented workers face real or threatened retaliation when attempting to claim their labor rights. The immigrant community, isolated by cultural and language barriers, is therefore more likely to fall victim to the practices of unscrupulous employers who perpetuate unsafe working conditions or fail to pay their workers to increase their own profits.

Racial exploitation in New York City

But these issues of racial discrimination and exploitation of food-processing workers are not limited to the context of the rural South and Midwest. Brandworkers International is a workers organization in New York City protecting and advancing the rights of retail and food employees. By training workers in legal, advocacy, and organizing tools, Brandworkers wins justice on the job and challenges corporate misconduct in the community.

Last year, Brandworkers won a campaign against a food processing company called Wild Edibles, a top-rated supplier of seafood to fine dining restaurants. The conditions at Wild Edibles were representative of the food processing warehouses which form an industrial corridor snaking through Brooklyn and Queens. It is exhausting work, where wage-hour laws are violated, and severe racial and gender discrimination exists. Most workers on the lower levels of the pay scale are Latino or Chinese.
In 2007, Brandworkers launched a campaign against wage theft and illegal retaliation at Wild Edibles. The workers led their own campaign and were the primary actors in formulating strategy, carrying out actions, and maintaining solidarity. Four times a week for two and a half years, workers led teams of activists to educate customers about the abuses at Wild Edibles in front of the client-restaurants. Through this grassroots activism, the campaign persuaded around 75 of New York's most prominent restaurants to stop serving seafood from Wild Edibles until workers' rights were respected. Wild Edibles lost millions, went through a reorganization process in bankruptcy court, and was ultimately forced to pay 22 workers over $340,000 in back pay and unpaid overtime. The workers also won a binding protective mechanism for collective activity and full compliance with all workplace laws including health and safety and anti-discrimination safeguards.

Brandworkers is currently campaigning for workplace justice at Flaum Appetizing, a leading Kosher food-processing and distribution company. When a group of 17 workers spoke out against poor treatment and wage theft at the company, they were all fired. In February 2009, the workers won an order for back-pay, but the owner has not paid, claiming he is not liable due to the immigration status of the workers. Brandworkers has members from Flaum who worked at the company for up to 13 years, and the boss never had a problem regarding immigration as he became enriched from the workers' labor. Only when it came time to attempt to escape liability did Flaum latch onto immigration status.

**Grocery-Store Workers**

At the next step in the field-to-fork process, grocery stores make up one of the largest industries in the United States, providing 2.5 million jobs in 2008. Young workers age 16 to 24 hold nearly one-third of grocery store jobs. Thirty percent of grocery-store workers are part-time, with the average workweek for nonsupervisory workers at 29.4 hours, compared to 33.4 hours for all industries.

For decades after the industry was heavily unionized in the 1930s and 1940s, grocery work was a middle-class career, but starting in the early 1980s, non-union firms entered the market, first gaining a foothold in rural areas and then entering urban markets, putting downward pressure on the entire industry. In 2008, nonsupervisory workers in grocery stores nationwide averaged $340 a week, compared with $608 a week for all workers in the private sector. A recent report based on worker surveys in New York City, Chicago, and Los Angeles found that 23.5 percent of grocery workers were paid less than the minimum wage, and 65 percent were not paid overtime.

A few decades ago, African Americans were heavily discriminated against in the supermarket industry. Now, most African-American grocery-store workers in urban areas tend to benefit from membership in unions. If there are problems of discrimination in stores where the workers are represented by unions, the union serves as a mechanism to address the labor issues, since the members seek assistance from their union representative. Additionally, union grocery-store workers nationally earn wages on average 17 percent more than their non-union counterparts.

However, especially in stores where workers are not represented by a union, racial discrimination is rampant. In the past two decades, grocery chains around the country, in urban and rural areas, have been subject to many class-action lawsuits for discrimination based on race and gender.
In New York City, discrimination against immigrants from Africa, Latin America, and other parts of the world is particularly harsh. Immigrants now make up about two-thirds of the workforce in New York City, increasingly from Latin America and especially from Mexico. According to the experience of the United Food and Commercial Workers (UFCW) union Local 1500, based in the New York metropolitan area, the management of non-union stores often uses the workers’ immigration status against them. They intimidate undocumented immigrants, telling them that they are not entitled to basic labor rights and threatening to report them to the federal Immigration and Customs Enforcement agency (ICE). On one occasion, the Department of Labor came to do interviews with workers and the store managers and supervisors told the workers that it was an ICE inspection, so workers hid in freezers and trash bins, or went home.

Management purposefully separates the workforce by race, for example, separating Latinos from African Americans into different jobs and shifts and greatly discriminating against Latino and other immigrant workers. In some cases, UFCW Local 1500 has found that Latino workers are paid less than all other workers, or they are not paid for working overtime. In addition, immigrant workers are more likely given janitorial duties or ignored when requesting vacation or time off. UFCW Local 1500 has also found that Latino workers are usually not taken into consideration for promotions. In one specific case, the union found that immigrant workers were not permitted to purchase food in the stores where they worked. In other cases, if the owner of a grocery store is of a particular race, he or she will separate workers into different shifts and job classifications by race and treat workers of a different race worse than his or her own, such as by paying them less, not paying them overtime, making derogatory comments, talking down to them, and treating them disrespectfully.

In the Amish Markets, a market chain in the New York City area, Local 1500 found that the majority of Latino workers were not receiving overtime pay, and some were not getting minimum wage. The union helped them recover over $1.5 million in back wages.

The goal of Local 1500 is to organize non-union stores and end discrimination, ensuring that all workers have access to equitable benefits and opportunities. The union continues to organize workers in gourmet, high-end stores throughout New York City, and currently, its efforts have been focused on combating “big-box” stores and their efforts to enter the city. Walmart is one prime example of such a store, which Local 1500 is currently advocating against through the Wal-Mart Free NYC coalition, made up of community and labor advocates, elected officials, and small-business owners. This coalition is dedicated to informing consumers and communities about Walmart’s harmful practices and its negative impact on the communities it enters.

Restaurant Workers

The restaurant industry employs more than 10 million people, making it the largest fully-private sector employer in the nation. As such, it is a powerhouse that has the potential of setting wages and standards for workers that have a spillover effect in the rest of the U.S. economy. Moreover, what happens in the restaurant industry affects not only workers, but all people who eat. With its inherent ties to the food industry, restaurant workers are inextricably linked to a new worldwide movement dedicated to creating a more just and sustainable food system.

Unfortunately, today’s restaurant industry has adopted a business model of increasing profits based on practices that marginalize workers. First, the industry relies on contingent labor. As a worker, there is little consistency in work scheduling. Workers may be on the schedule one
week and off the schedule the next, never to be called back — not fired, just not on the schedule. Similarly, restaurant employees may work 60 hours one week and three the next, depending on the whims of managers, the ups and downs of business, or other factors over which workers have no control. Second, with respect to labor and workplace regulations, restaurants operate with notorious informality. Workers are often paid cash under the table, with no taxes withheld. More often than not, no employee manual is ever provided, and few rules, principles, or workplace policies are set, keeping workers uninformed and uncertain about their rights. The restaurant industry also maintains a culture of legal violations. Labor and employment law is routinely violated and rights are systematically denied as a way of creating a culture of inevitability and futility. And finally, restaurants often engage in a classic “divide and conquer” strategy. Employers hire immigrant workers and people of color for “back of the house” jobs such as cooks, prep, and dishwashers, while hiring mostly native-born white workers for the “front of the house” jobs, such as bartenders and waiters. Besides creating a huge wage gap in which people of color make an average of three dollars per hour less than their white counterparts, this tactic also pits immigrants against native-born workers and white workers against workers of color.

Unfortunately, the restaurant industry’s unfair employment practices are not new; what is new is their simultaneous deployment, not in the small mom-and-pop diners, but the trend-setting fine-dining segment of the restaurant industry, which is mimicked by the rest of the industry. Moreover, these employment practices are now finding their way into many other industries and sectors, in essence “restaurantizing” the workplace and creating a new race to the bottom for all workers. In an economic setting where unions only represent about 13 percent of the overall workforce and where capital is globally mobile, the implementation of these three employment practices has compounded a situation of powerlessness, necessitating a new model for creating power for workers.

After September 11, 2001, survivors from Windows on the World, the fine-dining restaurant at the top of the World Trade Center, banded together to create an organization with a new model to change conditions in the restaurant industry, the Restaurant Opportunities Center (ROC). ROC’s research has shown that unlike the automobile industry of days past, in which workers’ collective bargaining power through the United Auto Workers union contributed to significant growth of the middle class in the 1950s and 1960s, the restaurant industry is not currently serving as a vehicle to the middle class. However, the Restaurant Opportunities Center believes that the industry is at a crossroads: restaurant owners can either buy into the old business model, or they can embrace a “shared prosperity” model. This latter model suggests providing a healthy, locally grown, delicious meal, while treating workers well, who will in turn treat customers well.

Nationwide, and in each of the eight regions studied by ROC United’s recently released reports, including New York, Chicago, Metro Detroit, New Orleans, Los Angeles, Miami, Washington, D.C., and Maine, the restaurant industry is vibrant and resilient, and in the past decade, its growth nationally has outpaced the overall economy. In 2009, the restaurant industry contributed over $566 billion in revenue to the nation’s Gross Domestic Product. Perhaps the industry’s most important contribution to the economy is the thousands of job opportunities and career options it provides. Despite the current economic recession, the restaurant industry is recovering at a faster pace than the rest of economy. In each locality, restaurant employment growth outpaced that of the local region’s economy overall. Since formal credentials are not a requirement for the majority of restaurant jobs, the industry also provides employment
opportunities for workers who have no formal qualifications, young people just starting out in the workforce, and recent immigrants, whose skills and prior experience outside the United States may not be recognized by other employers.

*The ‘high road’ and the ‘low road’*

In all eight locations studied, ROC found that there are two roads to profitability in the restaurant industry – the “high road” and the “low road.” Restaurant employers who take the high road are the source of the best jobs in the industry—those that provide living wages, access to health benefits, and advancement in the industry. Taking the low road to profitability, however, creates low-wage jobs with long hours, few benefits, and exposure to dangerous and often-unlawful workplace conditions. Many restaurant employers in each of the seven regions examined appear to be taking the low road, creating a predominantly low-wage industry in every region and around the country in which violations of employment and health and safety laws are commonplace.

While there are a few “good” jobs in the restaurant industry that provide opportunities to earn a living wage, the majority are “bad jobs,” characterized by very low wages, few benefits, and limited opportunities for upward mobility or increased income. Low-road restaurants are characterized by a desire to be profitable in the long run and will take short-cuts – that is, they buy cheap, conventional food, pay low overhead, and provide low wages and no benefits to their workers. This “dog-eat-dog” business strategy has short-term benefits for the employer, in that they make more money faster. However, the long-term consequences are two-fold: workers are unhappy and therefore turnover is high, and the product is ultimately not the quality product that attracts a new customer base, dooming the restaurant to a two-to-five year shelf-life.

At all locations ROC studied, an overwhelming majority, earnings in the restaurant industry have also lagged behind that of the entire private sector. According to the U.S. Bureau of Labor Statistics, the national median hourly wage for food preparation and service workers in 2009 was only $8.59, including tips, which means that half of all restaurant workers nationwide actually earn less. In the same year, the federal poverty line wage for a family of three was $8.86, meaning that more than half of all restaurant workers nationwide struggle in poverty. In terms of annual earnings, restaurant workers around the country on average made only $15,092 in 2009 compared to $45,155 for the total private sector, according to the Quarterly Census of Employment and Wages, Bureau of Labor Statistics. A substantial number of workers in each local study reported overtime and minimum-wage violations, lack of health and safety training, and failure to implement other health and safety measures in restaurant workplaces, and over 90 percent of restaurant workers surveyed reported that they do not have health insurance through their employers (see Table 1).

In all eight regions studied, workers of color are primarily concentrated in the industry’s “bad jobs,” while white workers tend to disproportionately hold the few “good jobs.” According to a ROC staff member, two young African-American workers explained after a long shift in a New Orleans pizza shop on Bourbon Street that they make four dollars per hour while the white women in the upscale oyster bar next door make 15 dollars per hour with tips. “They'll never hire us over there. That's just the way it is,” said one worker.

Workers also reported discriminatory hiring, promotion and disciplinary practices. These challenges resulted in a three-dollar differential between white restaurant workers and workers of color in the five regions, with the median hourly wage of all white workers surveyed in the eight localities being $13.25, and that of workers of color being $9.54.
Since its creation in 2002, ROC-NY has won nearly a dozen workplace justice victories against large, fine-dining empires in the city and has developed groundbreaking research and a high-road association composed of several employers who provide benefits above and beyond what the law requires to their employees. The success of this model in New York led the founders of ROC-NY to create ROC United in 2008. ROC United is a national organization composed of local Restaurant Opportunities Centers in seven locations: Chicago, Los Angeles, New York, Miami, New Orleans, Detroit and Washington, DC. Each of the local ROC affiliates follows a three-pronged model of research and policy, workplace justice campaigns, and promotion of the high-road to improve conditions in the restaurant industry in their local markets.

High-road restaurants use the "shared prosperity" model that inherently understands the relationship between happy workers, good product, and a returning, growing customer base. The more workers are paid and better benefits they receive, the lower the turnover rate is and this contributes to better customer service and long-term profit. ROC has therefore created “High-Road Roundtables” composed of restaurant owners in each ROC City who believe in the shared prosperity model. As Phillip Cooley, one of ROC’s High-Road members in Detroit, said, “As a restaurant owner, I am fully aware of the unbelievable market pressures, the wild fluctuations in prices of food, overhead and other operating expenses. I am especially sensitive to labor expenses. However, I know from my own experience that paying our workers more would make a healthier, more productive, and more robust restaurant industry, and that continuing to pay them the tipped minimum wage, which is not enough to survive on, will only hurt the industry in the long run. I think restaurants shut down because they don’t pay their workers well. It is sad to see people’s dreams of creating a community space, with good food and joy destroyed because they don’t take care of the most important piece of the restaurant – their employees. It is sad to see economic growth stifled in our country and opportunities lost. But it is especially sad to see workers having to work for the tipped minimum wage.”

Organizing Across Sectors for a Just Food System

While exploitation throughout the food system, especially discrimination based on race, is common, a growing number of workers are organizing for justice, and now they are coming together throughout the food supply chain, as the trajectory from field to fork involves workers at every step of production and consumption. From seed to harvest, shipping, warehousing, butchering or processing, from preparing to serving at a restaurant or stocking and selling at the local grocery store, workers do it all for us, the consumers. Workers are a fundamental part of the food chain. And workers and consumers are not in separate, isolated silos — workers are consumers, and vice-versa. Production to consumption, the working class is the driving engine of the global food system.

Food sector workers, taken together, therefore hold a tremendous amount of potential power. In fact, the food system is an enormous part of the U.S. economy, with total U.S. food and restaurants sales totaling over $1.2 trillion in 2009, constituting almost 9 percent of the Gross Domestic Product. To overcome the challenge of grassroots efforts operating in isolation, food workers and their organizations have recently come together to form the Food Chain Workers Alliance (FCWA) (See Table 2 for the full list and descriptions of FCWA member organizations, as of May 2011). Together, the Alliance members have developed a unified mission and set of
priorities: to end poverty and hunger, and to achieve sustainable agricultural and food production practices, social, racial and environmental justice, and respect for workers’ rights. As a fundamental tenet of this work, the FCWA believes that worker leadership should be at the forefront of all these efforts. The Alliance also believes that true food sovereignty implies the full democratic control of our food system.

There are four key areas of work that will be central to improving the lives and communities of food-system workers and their families:

1. **Joint Campaigns and Food-Worker Solidarity.** Solidarity among workers along the food chain is essential to winning improvements in the workplace. It will be critical to seek new ways that workers in the food chain can support each other across racial and ethnic divisions and to explore the potential of joint campaigns. The FCWA organizes two workers’ exchanges per year so workers can share experiences and strategies, overcome racial and gender divisions, and develop the relationships needed to build their collective power.

   Examples of food-worker solidarity include Brandworkers International and ROC-NY’s support for each other’s campaigns, since members of Brandworkers in food processing and distribution facilities produce food that is supplied to restaurants throughout New York City. The UFCW Local 1500 has supported the Coalition of Immokalee Workers’ Campaign for Fair Food as the Coalition calls on major supermarket chains to sign an agreement to ensure higher wages and better working conditions for tomato pickers in Florida, including some of the grocery chains that Local 1500 represents. Additionally the FCWA members are now exploring ideas for a joint campaign that would include most and possibly all member groups.

2. **Policy.** The FCWA works towards policies that ensure protections for workers, their families, and their community, and for our food supply and the environment. The FCWA is currently conducting a research project to publish a report on the state of food workers in the United States, including food workers’ wages, working conditions, food security (or lack thereof), and opportunities for job mobility and promotions. The heart of this research project is a workers survey conducted by workers themselves so that the survey serves as a leadership development, organizing, and membership recruitment tool. The final report will include policy recommendations for government officials and employers.

   The FCWA’s current policy campaign is to amend government food procurement policies with fair labor standards requirements and a preference for regional purchasing. These kinds of policies would expand the market for food produced within the regional economy under good working conditions and thereby support “high road” businesses.

   FCWA members have also lobbied Congressional representatives in support of the Healthy Families Act, which would require employers to provide paid sick days to their employees, a benefit that the vast majority of food workers currently lack.

3. **Certification and Standards.** A myriad of programs exist to certify food as fair trade or worker-friendly. These programs can cause confusion for consumers, as well as allow companies to “greenwash” or “sweatwash” their products such that consumers believe the companies’ products were sustainably produced with favorable conditions for workers and fair prices for farmers and producers, when in fact they were not. Therefore, the FCWA evaluates these programs in collaboration with the Domestic Fair Trade Association, of which the FCWA is a member. The FCWA is also connecting “high-road” programs of which its members are leaders,
such as the Agricultural Justice Project and ROC’s Restaurant Industry Roundtable, to promote good employers and thereby increase the number of good jobs for food workers.

4. Education and Public Awareness. In recognition of the immense power of consumers to shape the practices within the food sector, the FCWA is creating tools and strategies to educate the public and the media about the issues facing food-sector workers and the solutions to the challenges in the food sector. In particular, the FCWA and its members are collaborating with human-rights groups and communities of faith to call attention to the racial discrimination and labor violations that exist in the food sector. Members of progressive faith communities are especially positioned to be valuable allies, since their spiritual beliefs transcend political affiliation and call them to advocate for marginalized communities. For example, the FCWA has collaborated with the Unitarian Universalist Service Committee (UUSC) because its mission is grounded in the Universal Declaration of Human Rights and in the principles of the Unitarian Universalist faith, which espouse “the inherent worth and dignity of every person” and “justice, equity, and compassion in human relations.” Together, the FCWA and UUSC have created an educational curriculum about food workers and faith and are urging people to take action in support of food-system workers. One of the Presbyterian Hunger Program’s (PHP) core programs is Food and Faith. PHP therefore has provided small grants to the FCWA and two of its member organizations and actively builds support for the worker organizing campaigns of FCWA groups. A faith-based perspective has been, and will continue to be, critical to inserting the moral argument in campaigns for improved wages and working conditions among food-sector workers, particularly in the highly polarized political landscape that exists today. These educational efforts also seek to raise awareness among food workers themselves about other workers throughout the food system.

While the Food Chain Workers Alliance is the only national coalition of workers organizations from throughout the food system, a number of other like-minded coalitions and groups are also working on various aspects of promoting a more just and sustainable food system. The FCWA is a member of the U.S. Food Sovereignty Alliance, a US-based alliance of food justice, anti-hunger, labor, environmental, faith-based, and food producer groups working to end poverty, rebuild local food economies, and assert democratic control over the food system. The FCWA also is part of the Domestic Fair Trade Association, a collaboration of organizations representing farmers, farmworkers, food system workers, retailers, manufacturers, processors, and non-governmental organizations promoting and protecting the integrity of Domestic Fair Trade Principles through education, marketing, advocacy and endorsement. Other food justice groups include Growing Food and Justice for All Initiative, a network of individuals and organizations aimed at dismantling racism and empowering low-income and communities of color through sustainable and local agriculture, and the Rural Coalition, an alliance of farmers, farmworkers, indigenous, migrant and working people from the United States, Mexico, and Canada. This proliferation of grassroots and alliance-building efforts only serves as further indication that the issues of injustice in the food system are coming under increased scrutiny as workers, producers, and consumers alike call for systemic change.
Conclusion

While individual organizations are making an impact in their particular geographic areas and respective industries, they know that they can build more power and win more positive change by coming together with a shared vision. In contrast to a food system that relies on an exploited workforce made up disproportionately of people of color and immigrants, all food-sector workers, regardless of where they work, should be able to earn a decent living, participate in a healthy workplace, and eat healthy, sustainable food.

One of the most direct ways to improve access to good food in low-income communities is to raise the wages of those workers. Just as in the first part of the 20th century when the collective bargaining power afforded by union representation helped create a larger, more vibrant middle class, we can once again create a thriving middle class of the 21st century — one that is engaged, conscious and aware of the food they eat. The only way we can do this is to include workers more fully in shaping the future of the food sector, overcoming biases of race and class and allowing for a food chain that prioritizes not just healthy, sustainable food, but fair and just working conditions for those who bring food to us, from field to fork.
Endnotes


4 Ibid.

5 Ibid.

6 Ibid.


11 Ibid.


17 National Center for Farmworker Health, Inc. 2009. *Migrant and Seasonal Farmworker Demographics*.


22 Ibid.


25 Ibid.


34 *Supermarket News*. Based on online search of term “race discrimination” conducted on April 15, 2011 – results at


40 Ibid.

41 Ibid.


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**TABLE 1: Summary of Restaurant Workers’ Experiences in New York City, Chicago, Metro Detroit, Los Angeles, Maine, Miami, New Orleans, and Washington, DC**

<table>
<thead>
<tr>
<th>Percentage of workers surveyed in all eight regions who:</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Did not have health insurance provided through their employer</td>
<td>89.7%</td>
</tr>
<tr>
<td>Did not have paid vacation days</td>
<td>79.4%</td>
</tr>
<tr>
<td>Did not have paid sick days</td>
<td>87.7%</td>
</tr>
<tr>
<td>Worked while sick</td>
<td>63.7%</td>
</tr>
<tr>
<td>Suffered from overtime violations</td>
<td>46.3%</td>
</tr>
<tr>
<td>Of those being passed over for a promotion reported that it was based on race</td>
<td>28.0%</td>
</tr>
<tr>
<td>Reported having to do things under time pressure that might have harmed the health and safety of the consumer</td>
<td>34.6%</td>
</tr>
<tr>
<td>Reported that they or a family member had to go to the emergency room without being able to pay</td>
<td>22.6%</td>
</tr>
</tbody>
</table>

**Wage Differentials by Race**

| Median Wage of white workers  | $13.25 |
| Median Wage of workers of color | $9.54 |

Source: Restaurant Opportunities Centers United & Local Restaurant Industry Coalitions survey data

Note: Data has been weighted by position, industry segment, and size of local workforce.
Table 2: Member Organizations of the Food Chain Workers Alliance

The eleven members of the Alliance include some of the most dynamic and innovative food-worker organizations and advocates in the country:

- Brandworkers International organizes food processing and retail facilities in New York City where mostly Latino and Chinese recent immigrants work. Brandworkers recently won a victory against Wild Edibles, a seafood processor and retailer, for over $340,000 in unpaid overtime, compensation for workers who were retaliated against for asserting their rights, and a binding protective mechanism for collective activity.

- The Center for New Community (CNC) organizes meat and poultry processing workers in 12 communities in Missouri, Minnesota, and Iowa. The workers are largely Latino and Somali immigrants who organize through Health Action Councils to address health and safety concerns, secure better health care, and to address a wide range of health concerns in their communities.

- The Coalition for Immokalee Workers (CIW) organizes farmworkers in Florida, the majority of whom are Latino and Haitian immigrants. CIW has won agreements with major corporations such as McDonald’s, Whole Foods, and Taco Bell that include codes of conduct and increased wages for the workers.

- The Farmworkers’ Support Committee (Comité de Apoyo a los Trabajadores Agrícolas - CATA) organizes the mostly Latino and indigenous immigrant farmworkers in the Mid-Atlantic States. CATA’s organizing has resulted in the independent Kaolin Workers’ Union of mushroom farmworkers in Pennsylvania, and CATA is a leader of the Agricultural Justice Project, which is developing social justice standards for organic and sustainable agriculture and other food businesses.

- The International Labor Rights Forum (ILRF) advocates for humane and just treatment of workers worldwide and partners with food workers organizations in Latin America and the Philippines. ILRF promotes enforcement of labor rights internationally through public education and mobilization, research, litigation, legislation, and collaboration with labor, government and business groups.

- Just Harvest USA is a non-profit organization that aims to build a more just and sustainable food system with a focus on establishing fair wages, humane working conditions and fundamental rights for farmworkers.

- The Northwest Arkansas Workers’ Justice Center (NWAWJC) organizes the mostly Latino immigrants in the poultry processing plants, as well as provides support for workers in restaurants and the construction industry in the area.

- The Restaurant Opportunities Centers United (ROC United) organizes restaurant workers in Chicago, Detroit, New Orleans, New York, Miami, Los Angeles, and Washington, DC, which include every racial and ethnic group in the U.S. and immigrants as well as U.S.-born workers. ROC-NY is also an individual organizational member, the original group that established the model that all ROC affiliates follow: workplace justice campaigns, research and policy, promoting “high road” employers, and job skills training for workers.

- The UNITE HERE Food Service Division has over 90,000 members across the country, employed in corporate cafeterias, airports, universities, school districts, sports stadiums and event centers, amusement parks, cultural institutions, and national parks and is organizing non-union workers in the food services industry. Food service workers are now primarily women, immigrants and people of color.
• The United Food and Commercial Workers (UFCW) Local 1500 organizes grocery store workers in the New York metropolitan area, who are largely African Americans and immigrants from all over the world. Local 1500 is also a leader in the Good Food, Good Jobs coalition to bring grocery stores to underserved communities in NYC.

• Warehouse Workers for Justice (WWJ) organizes the mostly African American and Latino warehouse workers in distribution centers of the greater Chicago area. An independent workers center, WWJ was founded by the United Electrical Workers (UE) union after the successful plant occupation at Republic Windows and Doors in December of 2008.