

Financial Statements for the Year Ended June 30, 2016



Unitarian Universalist Service Committee

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Financial Statements

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Statements of Financial Position

		Ju	ne 30,	
		2016		2015
Assets				
Cash and cash equivalents:				
Cash	\$	1,065,445	\$	949,616
Money market funds and certificates of deposit		4,747,640	. <u> </u>	5,223,818
Total cash and cash equivalents		5,813,085		6,173,434
Investments		13,618,747		13,586,497
Accounts and interest receivable		305,745		308,465
Mission related loan receivable		266,623		313,711
Prepaid expenses and other assets		213,780		231,583
Pledges and grants receivable, net		4,247,583		5,406,831
Debt service reserve fund		119,218		119,079
Property and equipment, net		5,826,826	. –	5,758,185
Total assets	s	30,411,607	\$ =	31,897,785
Liabilities and Net Assets				
Accounts payable and accrued expenses	\$	407,279	\$	475,909
Accrued compensation		586,763		372,130
Pooled income deferred revenue		94,054		124,997
Donor advance - promissory notes		125,000		125,000
Bond payable		2,760,313		2,847,838
Planned giving obligations:				
Gift annuities		712,885		743,259
Trust agreements		5,497		50,713
Total liabilities	_	4,691,791	. —	4,739,846
Net assets:				
Unrestricted		12,754,130		12,921,654
Temporarily restricted		7,931,561		9,222,291
Permanently restricted		5,034,125	. —	5,013,994
Total net assets		25,719,816	. —	27,157,939
Total liabilities and net assets	\$	30,411,607	\$	31,897,785



	Statements of Activities	S		Vone Dudad	F 2.0
	I la un contain in the	Temporarily Postuioted	Permanently Postuised	rears Enaca June 30, 2016 20	1une 30, 2015 Total
Operating support and revenue Dublic emmort:	Onrestricted	Nestriciea	Aesiricieu	10101	T ORD
Contributions	\$ 4,784,460 \$	523,458 \$	1,200 \$	5,309,118 \$	5,921,514
Matching grant	ı	850,000	•	850,000	850,000
Foundations	119,838	75,000		194,838	189,723
Bequests appropriated	613,317	1	•	613,317	697,617
	5,517,615	1,448,458	1,200	6,967,273	7,658,854
Revenue:					
Sales of merchandise, net	30,524	•	•	30,524	24,966
Rental income and other	578,068	1		578,068	673,134
Investment income and gains appropriated	589,557	1		589,557	570,304
	1,198,149	·		1,198,149	1,268,404
Total operating support and revenue	6,715,764	1,448,458	1,200	8,165,422	8,927,258
Net assets released from restrictions					
Satisfaction of program restrictions	1,036,991	(1,036,991)	ı		1
Passage of time	2,702,124	(2,702,124)	'		1
	3,739,115	(3,739,115)			•
Total operating support and revenue and net assets released from restrictions	10,454,879	(2,290,657)	1,200	8,165,422	8,927,258
Expenses					
Program services	8,133,079	1	•	8,133,079	7,220,313
Office space rental	350,359	•	•	350,359	335,676
Fundraising	737,173		•	737,173	673,100
Management	1,026,320	1		1,026,320	1,081,178
Total expenses	10,246,931	'	·	10,246,931	9,310,267
Income (loss) from operations	207,948	(2,290,657)	1,200	(2,081,509)	(383,009)
Non-operating activity					
Bequests in excess of amount appropriated	178,773	1	•	178,773	731,177
Special initiative campaign support	1	1,189,188	18,931	1,208,119	2,166,233
Special initiative campaign expenses	(212,431)	•	ı	(212,431)	(90,877)
investment income and losses net of amounts appropriated and investment fees	(259,937)	(116,042)		(375,979)	(354,037)
Change in value of split-interest gifts and transfer upon demise	(81,877)	(73,219)		(155,096)	36,063
Total net non-operating activity	(375,472)	999,927	18,931	643,386	2,488,559
Change in net assets	(167,524)	(1,290,730)	20,131	(1,438,123)	2,105,550
Net assets, beginning of year	12,921,654	9,222,291	5,013,994	27,157,939	25,052,389

See Independent Auditors' Report and the accompanying Notes to Financial Statements.

7,931,561 \$ 5,034,125 \$ 25,719,816 \$ 27,157,939

\$ 12,754,130 \$

Net assets, end of year



Statement of Activities Year Ended June 30, 2015

See Independent Auditors' Report and the accompanying Notes to Financial Statements.



Statements of Functional Expenses

			Pro	Program Services				Supporting Services	ervices	Years Ended June 30, 2016 2 Total T	une 30, 2015 Total
	Env.	Environmental Iustice	Economic Instice	Rights in Humanitarian Crisis	College of Social Instice	Total	Office Space	Fundraisina	Management		
								o	0		
Salaries and fringe	\$	\$ 986,988	\$ 680,868	1,378,143 \$	383,308 \$	3,551,526 \$	123,505 \$	191,147 \$	753,614 \$	4,619,792 \$	4,613,255
Program grants		427,673	425,815	684,398	13,925	1,551,811		٠		1,551,811	1,011,398
Designated/emergency relief grants			•	694,989		694,989			•	694,989	543,175
Professional fees		177,529	176,758	349,842	94,759	798,888		216,734	89,177	1,104,799	973,288
Printing and publication		103,719	103,269	163,869	6,544	377,401		52,028	411	429,840	348,761
Travel		63,727	63,450	98,343	125,584	351,104		223,590	12,482	587,176	626,255
Depreciation and amortization		33,719	33,572	51,806	•	119,097	100,376	34,737	35,977	290,187	286,196
Postage and delivery		41,352	41,172	68,104	562	151,190	558	23,310	508	175,566	169,028
Occupancy		24,236	24,131	37,237	34,731	120,335	68,280	23,629	24,473	236,717	211,373
Supplies		4,244	4,225	6,520	3,636	18,625	1,351	4,567	2,807	27,350	34,840
Cost of sales		15,188	15,122	23,336		53,646		•	•	53,646	64,343
Communication		3,241	3,227	4,979	7,270	18,717	3,589	3,328	3,488	29,122	36,651
Technology		2,307	2,297	3,544		8,148		•	538	8,686	8,823
Staff development		2,123	2,114	3,262	112	7,611	•	•	21,750	29,361	22,552
Rent		2,204	2,194	3,386	4,729	12,513		3,089	1,683	17,285	28,434
Memberships and subscription		36,748	36,588	56,460	1,121	130,917	40	45,727	38,916	215,600	152,454
Insurance		10,456	10,410	16,065		36,931	31,125	10,771	11,156	89,983	62,306
Investment fees				•	•	1		72,848	•	72,848	74,858
Interest - mortgage		7,234	7,203	11,115	35,667	61,219	21,535	7,452	7,719	97,925	100,654
Lock box and bank fees		941	936	11,198	231	13,306	•	100,758	2,309	116,373	115,234
Awards		2,290	2,280	3,518		8,088				8,088	2,082
Miscellaneous		28,029	27,907	43,133	1,594	100,663		8,738	19,312	128,713	54,385
		1,883,946	1,875,759	3,713,247	713,773	8,186,725	350,359	1,022,453	1,026,320	10,585,857	9,540,345
Less:						(62.646)				1	
Cost of sales		(15,188)	(15,122)	(23,336)		(22,040)				(53,646)	(64,343)
Special Initiative Campaign - UUSC Rising			•	•				(212,432)		(212,432)	(90,877)
Investment fees								(72,848)	1	(72,848)	(74,858)
	¥	1 868 759 G	3 759 098 1	3 689 011 &	713 773 8	9 133 070 6	3 030 050	737 173 &	1 026 320 &	10 246 031	0 310 767
	=		e / CO,000,1	3,007,111	(11,611)	e (10,001,0				п	

See Independent Auditors' Report and the accompanying Notes to Financial Statements.



Statement of Functional Expenses Year Ended June 30, 2015

				Program Services			ı	Supporting Services	ervices	Total
	Eı	Environmental Justice	Economic Justice	ragnis m Humanitarian Crisis	College of Social Justice	Total	Office Space Rental	Fundraising	Management	
Salaries and fringe	se.	1,042,817 \$	479,857 \$	1,580,582 \$	371,027 \$	3,474,283 \$	154,047 \$	280,197 \$	704,728	\$ 4,613,255
Program grants		334,460	153,903	506,935	16,100	1,011,398	•	ı	•	1,011,398
Designated/emergency relief grants		ı	•	543,175	•	543,175	•	i	•	543,175
Professional fees		141,283	65,012	214,140	88,727	509,162	,	287,907	176,219	973,288
Printing and publication		103,951	47,834	157,557	4,573	313,915	•	34,267	579	348,761
Travel		135,705	62,445	205,686	190,513	594,349	182	886'9	24,736	626,255
Depreciation and amortization		38,778	17,844	58,776	•	115,398	566'86	33,337	38,466	286,196
Postage and delivery		52,501	24,159	79,575	479	156,714	1,152	10,341	821	169,028
Occupancy		24,461	11,256	37,075	42,863	115,655	23,344	18,692	53,682	211,373
Supplies		8,691	3,999	13,173	4,935	30,798	1,855	089	1,507	34,840
Cost of sales		21,622	9,949	32,772	•	64,343	•		•	64,343
Communication		5,799	2,669	8,790	5,397	22,655	5,658	3,973	4,365	36,651
Technology		1,455	029	2,206	1,416	5,747	•	•	3,076	8,823
Staff development		1,514	269	2,295	21	4,527	•	•	18,025	22,552
Rent		8,811	4,055	13,355		26,221		522	1,691	28,434
Memberships and subscription		33,105	15,233	50,177	2,567	101,082	53	24,651	26,668	152,454
Insurance		6,101	2,807	9,247	17,280	35,435	15,574	5,245	6,052	62,306
Investment fees			•	•		•	•	74,858	•	74,858
Interest - mortgage		13,638	6,276	20,671	•	40,585	34,816	11,725	13,528	100,654
Lock box and bank fees		22,599	10,399	34,253	419	67,670	•	45,452	2,112	115,234
Awards		700	322	1,060	•	2,082	•	•	•	2,082
Miscellaneous		14,877	6,845	22,548	5,192	49,462			4,923	54,385
		2,012,868	926,231	3,594,048	751,509	7,284,656	335,676	838,835	1,081,178	9,540,345
Less:										
Cost of sales		(21,622)	(9,949)	(32,772)	•	(64,343)	•	•	•	(64,343)
Special Initiative Campaign - UUSC Rising		ı	1	•	•	•		(90,877)	•	(90,877)
Investment fees		1	! 	1		1		(74,858)	1	(74,858)

See Independent Auditors' Report and the accompanying Notes to Financial Statements.

9,310,267

1,081,178

673,100 \$

335,676 \$

7,220,313 \$

751,509 S

3,561,276 \$

916,282 \$

1,991,246 \$



Statements of Cash Flows

		Years Ended Ju 2016	ne 30, 2015
Cash flows from operating activities:			
Changes in net assets	\$	(1,438,123) \$	2,105,550
Adjustments to reconcile the change in net assets			
to net cash used in operating activities:		(201200)	(22= 224)
Interest and dividends, reinvested		(284,398)	(237,081)
Depreciation and amortization		290,187	286,196
Realized and unrealized gains on investments		(2,028)	(41,193)
Net contributions to endowments		(20,131)	(1,286,476)
Changes in:			
Accounts and interest receivable		2,720	(103,506)
Mission related loan receivable		47,088	(313,711)
Prepaid expenses and other assets		17,803	(17,225)
Pledges and grants receivable, net		1,159,248	(589,750)
Accounts payable and accrued expenses		(68,630)	91,534
Accrued compensation		214,633	116,037
Pooled income deferred revenue		(30,943)	(1,682)
Gift annuities obligations		(30,374)	(86,401)
Trust agreement obligations		(45,216)	(6,005)
Total adjustments		1,249,959	(2,189,263)
Net cash used in operating activities	_	(188,164)	(83,713)
Cash flows from investing activities:			
Purchase of property and equipment		(358,828)	(112,455)
Change in debt service reserve fund		(139)	(153)
Purchase of investments		(45,295)	(4,075,789)
Proceeds from the sale of investments		299,471	4,652,634
		<u> </u>	,
Net cash provided by (used in) investing activities	_	(104,791)	464,237
Cash flows from financing activities:			
Net contributions to endowments		20,131	1,286,476
Forgiveness of donor advance - promissory notes		, =	(250,000)
Repayment of bond payable		(87,525)	(84,801)
.t2		((- , ,
Net cash provided by (used in) financing activities		(67,394)	951,675
Net increase (decrease) in cash and cash equivalents		(360,349)	1,332,199
Cash and cash equivalents, beginning of year		6,173,434	4,841,235
Cash and each sominalants and of year	dr.	5 912 095 · 0	(172 424
Cash and cash equivalents, end of year	\$ <u></u>	5,813,085 \$	6,173,434
Supplemental disclosure:			
Cash paid for interest	\$	97,925 \$	100,654
Cubii para 101 interest	—	7197 <u>43</u> \$	100,037

Note 1 - Nature of Operations and Summary of Significant Accounting Policies

The Unitarian Universalist Service Committee ("UUSC") is a voluntary not-for-profit organization headquartered in the United States. UUSC has programs throughout the world and is supported primarily through donor contributions, grants, foundations and bequests. The purpose of UUSC is to seek a more just and humane society.

A summary of significant accounting policies consistently applied in the preparation of the accompanying financial statements follows:

Basis of Accounting

These statements have been prepared on the accrual basis. In their preparation, UUSC follows accounting principles and reporting requirements that are generally accepted for not-for-profit entities in the United States of America, including specialized requirements promulgated in publications of the Financial Accounting Standards Board and the American Institute of Certified Public Accountants.

Classification of Net Assets

Resources are classified for accounting and reporting purposes into three net asset categories according to the existence or absence of donor-imposed restrictions as follows:

Unrestricted net assets - Net assets that are not subject to donor-imposed stipulations. Included in unrestricted net assets are board-designated funds which are funds set aside by the Board of Trustees for strategic purposes and to provide investment income to support operations. These amounts may only be used with the approval of the Board of Trustees. Also included in unrestricted net assets is UUSC's investment in plant, which represents the portion of expendable funds invested in UUSC's property and equipment used in its operations.

Temporarily restricted net assets - Net assets subject to donor-imposed stipulations that may or will be met by actions of UUSC and/or the passage of time.

Permanently restricted net assets - Net assets subject to donor-imposed stipulations that they be maintained permanently. Generally, the income earned on these investments is available for program operations unless restricted by the donor. Unexpended appreciation on permanently restricted net assets is included in temporarily restricted net assets.

Operations

The statement of activities reports the changes in unrestricted, temporarily restricted and permanently restricted assets from operating and non-operating activities. Non-operating activities consist of investment income and gains (losses) net of amounts appropriated and investment fees, bequests in excess of amount appropriated, special initiative campaign support and expenses, change in value of split-interest gifts and transfer upon demise and other non-operating activity. All other activities are considered operating.



Note 1 - Nature of Operations and Summary of Significant Accounting Policies (Continued)

Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates and assumptions. Significant management estimates included in the financial statements relate to the discount and allowance for pledges receivable, reserve for doubtful loans receivable, fair value disclosures of certain investments, validity and completeness of satisfaction of donor restrictions, capitalization, disposal, and useful lives of property and equipment, interest in and obligations under split-interest agreements, and the allocation of common expenses over program functions.

Income Tax Status

UUSC is recognized by the Internal Revenue Service as an organization described in Section 501(c)(3) of the Internal Revenue Code and is generally exempt from Federal and state income taxes on related income. Given the limited taxable activities of UUSC, management concluded that disclosures relative to tax provisions are not necessary.

Uncertain Tax Positions

UUSC accounts for the effect of any uncertain tax positions based on a "more likely than not" threshold to the recognition of the tax positions being sustained based on the technical merits of the position under scrutiny by the applicable taxing authority. If a tax position or positions are deemed to result in uncertainties of those positions, the unrecognized tax benefit is estimated based on a "cumulative probability assessment" that aggregates the estimated tax liability for all uncertain tax positions. UUSC has identified its tax status as a tax exempt entity and its determination of which income is related and unrelated as its only significant tax positions and has determined that such tax positions do not result in uncertainty requiring recognition. UUSC is not currently under examination by any taxing jurisdiction. UUSC's Federal and state income tax returns are generally open for examination for three years after the date of filing, including extensions.

Cash and Cash Equivalents

All highly liquid debt instruments with a maturity of three months or less when purchased are classified as cash equivalents. UUSC maintains its cash in interest-bearing bank deposit accounts that are insured up to \$250,000 by the FDIC. Balances at times exceed insured limits. UUSC monitors its exposure associated with cash and cash equivalents and has not experienced any losses in such accounts. Cash and cash equivalents held by investment managers are considered part of investments.



Note 1 - Nature of Operations and Summary of Significant Accounting Policies (Continued)

Investments

UUSC reports investments at fair value. Fair value is determined as per Note 1, in the Fair Value Measurements section

Investment returns are reported as increases or decreases in unrestricted net assets or:

- as increases in permanently restricted net assets if the terms of the gift require that they be added to the principal of a permanent endowment fund.
- as increases in temporarily restricted net assets if the terms of the gift or state law impose restrictions on the current use of the income or net gains or as decreases, up to any existing unrealized appreciation.

Realized gains and losses are determined using the average cost basis. Purchases and sales of securities are accounted for using the trade date. Investment income is presented net of investment management and custodial fees.

Mission Related Loan Receivable

UUSC has a loan receivable from a program partner in Guatemala, accruing interest at 6% annually. The loan is secured by the partner's administrative building with repayment over a 10 year period.

Debt Service Reserve Fund

Debt service reserve fund represents amounts held in connection with UUSC's debt arrangements. Such amounts are held in short-term investments and are presented at fair value, as described later in this section.

Split-Interest Agreements

UUSC is the beneficiary of various split-interest planned giving agreements. Assets of split-interest agreements are recorded at fair value as per Note 3, in the appropriate net asset category based on donor stipulation. Contributions are recognized initially at fair value based on the present value of future benefits expected to be received or in the case of gift annuities and certain other gift instruments as the difference between fair value of donated investments less the liability for amounts payable to the donor or the donor's designee. For the pooled income fund, the difference is recorded as deferred revenue, to be recognized upon the demise of the donor or beneficiary.

The initially recorded fair value of the donated investments are determined based on the underlying nature of the investments received which have generally represented Level 1 and Level 3 measurements while the initial measurement of the related obligations are a Level 2 measure.

Pooled income funds - Pooled income funds require that income generated is paid to a designated beneficiary (or beneficiaries) over their lifetime. Upon the last beneficiary's death, the value of the donor's units in the fund is transferred to the unrestricted net assets of UUSC, unless the donor has designated these funds for a restricted purpose.

Note 1 - Nature of Operations and Summary of Significant Accounting Policies (Continued)

Split-Interest Agreements (Continued)

Trust agreements - Trust agreements generally require that specified distributions be made to a designated beneficiary (or beneficiaries) over the trust's term. Upon termination of the trust, UUSC receives any remaining assets, subject to any donor-restricted purpose.

Gift annuity funds - Gift annuity funds generally entail a donor transferring assets to UUSC in return for a promise to pay a specific annuity to a designated beneficiary (or beneficiaries) for their lifetime. Under this arrangement, the obligation to make annuity payments is guaranteed by UUSC. Upon the last beneficiary's death, the annuity payment obligation ceases, and the residual balance is transferred to the unrestricted net assets of UUSC, unless the donor has designated these funds for a restricted purpose.

Property and Equipment

Property and equipment is stated at cost less accumulated depreciation. These amounts do not purport to represent replacement or realizable values. UUSC capitalizes property and equipment with a cost greater than \$2,000 and a useful life of more than one year. Depreciation is provided on the straight-line basis over the estimated useful lives of the assets which range from three to forty years.

Pledges and Grants Receivable

Pledges receivable are initially recorded at fair value based on the present value using a risk adjusted discount rate taking into account expected collections. The initially recorded fair value is considered a Level 2 fair value approach. Management revises its estimates of the allowance for doubtful accounts based on history of collections and knowledge acquired about specific facts relating to outstanding items while the initial discount rate is used over the life of the related pledge. Adjustments to the allowance are charged to bad debt expense. Uncollectible accounts are written off against the allowance. An account is considered uncollectible when all collection efforts have been exhausted.

Contributions

Contributions, including unconditional promises to give, are initially recorded as revenue at fair value when verifiably committed. Fair value is determined at the original date of recordation as per Note 3 and as earlier described in these notes using Level 2 fair value methods. Conditional contributions and intentions to give are recorded as revenue when the conditions have been met. Contributions are reflected as unrestricted, temporarily restricted or permanently restricted based on the existence or absence of donor restrictions. Amounts received with donor-imposed restrictions that are recorded as temporarily restricted revenues are reclassified to unrestricted net assets when the time or purpose restriction has been satisfied. Contributed services meeting the criteria for recognition are recorded as contributions and as expenses based on the value of the services provided. Donor-restricted contributions whose restrictions are met in the same fiscal year are reported as unrestricted contributions.

Large-scale natural disasters and the humanitarian crises that follow require a wide variety of aid, immediately and over the mid and long-term. UUSC's disaster response focuses on those groups of people who are at risk of being overlooked by mainstream disaster responses. UUSC seeks to maximize donations to assist such people.

Note 1 - Nature of Operations and Summary of Significant Accounting Policies (Continued)

Conditional Promises to Give/Bequests

From time to time, UUSC has been advised that it has been included in the wills of recently-deceased donors. Such intended bequests are not recorded until the wills have been validated by the applicable probate court. UUSC will record such bequests as revenue when such conditions, and any others, if any, established in such wills, have been completely met and the proceeds are reasonably measurable. Unrestricted bequests are held in board designated endowment until appropriated for use.

Functional Reporting

UUSC allocates its expenses to its various programs and support services. Expenses that can be identified with a specific program and support service are recorded directly. Expenses common to several functions are allocated by using various rational and systematic methods.

Advertising Expense

UUSC expenses all advertising costs as they are incurred and they are included in printing and publication expenses. Advertising expense totaled \$44,533 and \$32,713 in 2016 and 2015, respectively.

Fair Value Measurements

UUSC reports certain assets and liabilities at fair value on a recurring and non-recurring basis depending on the underlying accounting policy for the particular item. Recurring fair value measures include UUSC's investments, assets related to pooled income funds, assets related to charitable trust funds and assets held for the debt service reserve fund. Non-recurring measurements include pledges receivable and liabilities for split-interest agreements.

These standards require an entity to maximize the use of observable inputs (such as quoted prices in active markets) and minimize the use of unobservable inputs (such as appraisals or valuation techniques) to determine fair value. Fair value standards also require UUSC to classify financial instruments (but for those measured using NAV) into a three-level hierarchy, based on the priority of inputs to the valuation technique.

Instruments measured and reported at fair value are classified and disclosed in one of the following categories:

- Level 1 Quoted prices are available in active markets for identical instruments as of the reporting date. Instruments which are generally included in this category include listed equity and debt securities publicly traded on a stock exchange.
- Level 2 Pricing inputs are other than quoted prices in active markets, which are either directly or indirectly observable as of the reporting date, and fair value is determined through the use of models or other valuation methodologies.
- Level 3 Pricing inputs are unobservable for the instrument and include situations where there is little, if any, market activity for the instrument. The inputs into the determination of fair value require significant management judgment or estimation.

Note 1 - Nature of Operations and Summary of Significant Accounting Policies (Continued)

Fair Value Measurements (Continued)

In some instances, the inputs used to measure fair value may fall into different levels of the fair value hierarchy. In such instances, an instrument's level within the fair value hierarchy is based on the lowest level of input that is significant to the fair value measurement.

Market price is affected by a number of factors, including the type of instrument and the characteristics specific to the instrument. Instruments with readily available active quoted prices or for which fair value can be measured from actively quoted prices generally will have a higher degree of market price observability and a lesser degree of judgment used in measuring fair value. It is reasonably possible that change in values of these instruments will occur in the near term and that such changes could materially affect amounts reported in these financial statements. For more information on the fair value of UUSC's financial instruments, see Note 3 - Fair Values of Financial Instruments.

Reclassifications

Certain reclassifications have been made to the prior year's financial statements to conform to the current year presentation. These reclassifications had no effect on previously reported changes in net assets.

Subsequent Events

UUSC has evaluated subsequent events through October 1, 2016, the date the financial statements were authorized to be issued.



Notes to Financial Statements

Note 2 - Investments

Certain investments specifically support UUSC's planned giving obligations. These assets amounted to \$314,388 and \$505,372 at June 30, 2016 and 2015, respectively.

Investment return was recorded as follows in the statements of activities for the years ended June 30:

		2016		2015
Investment income and gains appropriated	\$	589,557	\$	570,304
Investment income and losses, net of				
amounts appropriated and investment fees		(375,979)		(354,037)
Total investment return	\$ _	213,578	\$_	216,267
Investment return was composed of the following for the years end	ded June 30):		
		2016		2015
Interest and dividend income	\$	284,398	\$	249,932
Realized and unrealized gains on investments		2,028		41,193
Investment fees		(72,848)		(74,858)

\$____213,578_ **\$**___216,267

Total investment return



Notes to Financial Statements

Note 3 - Fair Values of Financial Instruments

The following table presents financial assets at June 30, 2016 that UUSC measures at fair value on a recurring basis, by level, within the fair value hierarchy:

		Level 1		Level 2		Level 3	Total
Investments:							
Money market instruments	\$	328,044	\$		\$	- \$	328,044
Government issued securities		-		2,180,624		-	2,180,624
Common stocks:							
Financials		1,218,690		-		-	1,218,690
Consumer products		1,521,517		-		-	1,521,517
Industrial products		1,347,811		-		-	1,347,811
Technology		980,815		-		-	980,815
Healthcare		429,638		-		-	429,638
Energy		167,771		-		-	167,771
International securities		3,031,292		-		-	3,031,292
Corporate bonds		-		2,098,157		-	2,098,157
Assets related to pooled income funds							
and charitable trust funds	-	-		-		314,388	314,388
Total investments		9,025,578		4,278,781		314,388	13,618,747
Debt service reserve fund	-	119,218		-		<u> </u>	119,218
Total fair value of financial	Ф	0.444.804	Ф	4 250 501	Φ.	214 200	12 525 065
ins trume nts	\$	9,144,796	\$	4,278,781	. ^{\$} _	314,388 \$	13,737,965



Notes to Financial Statements

Note 3 - Fair Values of Financial Instruments (Continued)

The following table presents financial assets at June 30, 2015 that UUSC measures at fair value on a recurring basis, by level, within the fair value hierarchy:

		Level 1		Level 2		Level 3		Total
Investments:								
Money market instruments	\$	518,150	\$	-	\$	-	\$	518,150
Government issued securities		-		2,272,751		-		2,272,751
Common stocks:								
Financials		1,069,587		-		-		1,069,587
Consumer products		1,863,503		-		-		1,863,503
Industrial products		1,267,053		-		-		1,267,053
Technology		758,893		-		-		758,893
Healthcare		418,453		-		-		418,453
Energy		122,666		-		-		122,666
International securities		3,270,733		-		-		3,270,733
Corporate bonds		-		1,519,336		-		1,519,336
Assets related to pooled income funds								
and charitable trust funds	-	-		-		505,372		505,372
Total investments		9,289,038		3,792,087		505,372		13,586,497
Debt service reserve fund	_	119,079		-	_			119,079
Total fair value of financial instruments	\$	9,408,117	\$	3,792,087	\$	505,372	\$	13,705,576
ms truments	D	7,400,117	Ф	3,192,001	Φ =	303,372	J)	13,703,370

The fair value of the assets related to pooled income funds and charitable trust funds is based on the market value of the related assets. Due to the planned giving provisions, UUSC does not have the ability to redeem the investments at net asset value per share. Therefore, the assets have been recorded as Level 3. The debt service reserve fund is invested in money market instruments.

Notes to Financial Statements

Note 4 - Pledges and Grants Receivable

Pledges are reported at their net present value, net of a historically-determined allowance for uncollectible pledges. Pledges and grants receivable were composed of the following at June 30:

		2016		2015
Pledges receivable				
Due within one year	\$	1,627,451	\$	1,666,165
Due in one to five years	_	1,636,410	_	2,805,122
		3,263,861		4,471,287
Less: present value discount	_	66,278	_	139,456
Pledges receivable, net		3,197,583		4,331,831
Grants receivable	_	1,050,000	<u> </u>	1,075,000
Total pledges and grants receivable, net	\$_	4,247,583	\$_	5,406,831

Note 5 - Property and Equipment, Net

Property and equipment were composed of the following at June 30:

		2016		2015
Land	\$	970,001	\$	970,001
Property and improvements		6,043,663		5,940,195
Office and computer equipment		831,605		607,495
Construction in progress	_	100,453	_	69,202
	_			
		7,945,722		7,586,893
Less: accumulated depreciation	_	2,118,896		1,828,708
	_		_	
Total property and equipment, net	\$_	5,826,826	\$_	5,758,185

Construction in progress at June 30, 2016 relates to various projects, including a LEED certification project, related to the building at 689 Massachusetts Ave, Cambridge.

Notes to Financial Statements

Note 6 - Bond Payable

UUSC has a tax exempt bond outstanding, which was used to finance the purchase of its primary operating facility. The bond was privately placed with a bank and is secured by the related building. The bond bears interest at a fixed rate of 3.43% and matures on May 1, 2022. The principal and interest on the loan is payable in 120 monthly payments. The annual payments of principal and interest are approximately \$185,000 per year. UUSC met the financial covenant conditions required to be maintained.

The annual principal payments for the next five years and thereafter as of June 30, 2016 are as follows:

2017	\$ 90,893
2018	94,104
2019	97,430
2020	100,641
2021	104,429
Thereafter	 2,272,816

\$ 2,760,313

Note 7 - Donor Advance - Promissory Notes

In 2009, a significant donor advanced funds to UUSC in return for a non-interest bearing demand promissory note. UUSC invested the proceeds from the note in a money market account, the interest of which can be used to support operations. It is the intention of the donor to forgive the note upon their death. The advance has not been accounted for as a contribution, given that it represents an intention, and has not been present valued due to the demand feature of the note.



Notes to Financial Statements

Note 8 - Net Assets and Endowment Matters

Net assets were composed of the following at June 30:

Unrestricted:

		2016		2015
Operating - undesignated	\$	2,894,568	\$	3,087,607
Board designated		6,673,831		6,804,621
Plant	_	3,185,731	_	3,029,426
Total unrestricted net assets	\$_	12,754,130	\$	12,921,654
Temporarily Restricted:				
		2016		2015
Special Initiative/Comprehensive campaign	\$	4,592,202	\$	4,975,901
Time		2,130,126		2,636,324
Designated relief		691,320		864,099
Accumulated appreciation on endowment		262,602		369,711
Pooled income		138,182		215,819
Eleanor Clark French Library		65,615		85,858
Charitable trusts		18,868		39,680
Programs	_	32,646		34,899
Total temporarily restricted net assets	\$_	7,931,561	\$_	9,222,291
Permanently Restricted:				
		2016		2015
Endowment fund	\$	3,396,611	\$	3,364,474
Special initiative campaign		1,304,207		1,285,276
Comprehensive campaign		250,000		250,000
Pooled income		73,365		104,302
Charitable trusts	_	9,942		9,942
Total permanently restricted net assets	\$_	5,034,125	\$_	5,013,994



Notes to Financial Statements

Note 8 - Net Assets and Endowment Matters (Continued)

Special Initiative Campaign - UUSC Rising

UUSC Rising: Because Justice Can't Wait is a special initiatives campaign established to raise funds in support of UUSC's programmatic work through the Organization's eye-to-eye partnership model, and to celebrate the Organization's 75th anniversary. This campaign provides UUSC with an opportunity to consolidate the significant growth experienced over the past few years in major donor support and will help secure UUSC's financial future for at least the next decade.

The campaign will be conducted over five years, with funds raised from FY14 through FY18. Fiscal Years 14 and 15 comprised the "quiet" phase of the campaign, with FY16 through FY18 marking the public phase.

UUSC Rising: Because Justice Can't Wait is part of the Unitarian Universalist Collaborative Campaign involving UUSC and the Church of the Larger Fellowship, Meadville Lombard Theological School, Starr King School for the Ministry, the Unitarian Universalist Association and the Unitarian Universalist Ministers Association.

The following represents required disclosure relative to the composition and activities of endowment and funds functioning as endowment for the year ended June 30, 2016:

	Unrestricted		Temporarily Restricted	Permanently Restricted	Total
Donor-restricted endowment funds	\$ _	\$	262,602	\$ 5,034,125	\$ 5,296,727
Board-designated endowment funds	6,673,831		-	-	6,673,831
Total funds	\$ 6,673,831	- - \$	262,602	\$ 5,034,125	\$ 11,970,558

The following represents required disclosure relative to the composition and activities of endowment and funds functioning as endowment for the year ended June 30, 2015:

	Unrestricted	Temporarily Restricted	Permanently Restricted	Total
Donor-restricted endowment funds	\$ -	\$ 369,711	\$ 5,013,994	\$ 5,383,705
Board-designated endowment funds	6,804,621	-		6,804,621
Total funds	\$ 6,804,621	\$ 369,711	\$ 5,013,994	\$ 12,188,326

Note 8 - Net Assets and Endowment Matters (Continued)

The following represents required disclosure relating to the composition of endowment assets and those functioning as endowment assets at June 30:

	_		201	6	
	•	Unrestricted Net Assets	Temporarily Restricted Net Assets	Permanently Restricted Net Assets	Total
Endowment assets and those functioning as endowment assets, beginning of year	\$.	6,804,621 \$	369,711 \$	5,013,994 \$	12,188,326
Gifts and additions		792,090	8,931	20,131	821,152
Investment returns:					
Interest and dividends		196,388	88,010	-	284,398
Realized and unrealized gains		1,522	506		2,028
Total investment returns		197,910	88,516		286,426
Expenditures:					
Bequests appropriated for operations		(613,317)	-	-	(613,317)
Spending rate appropriated for operations		(407,115)	(182,442)	-	(589,557)
Custodial fees		(51,746)	(21,102)	-	(72,848)
Other expenditures		(48,612)	(1,012)		(49,624)
Total expenditures		(1,120,790)	(204,556)		(1,325,346)
Change in endowment assets and those					
functioning as endowment assets		(130,790)	(107,109)	20,131	(217,768)
Endowment assets and those functioning as					
endowment assets, end of year	\$	6,673,831 \$	262,602 \$	5,034,125 \$	11,970,558



Notes to Financial Statements

Note 8 - Net Assets and Endowment Matters (Continued)

	_		201.	5	
	•	Unrestricted Net Assets	Temporarily Restricted Net Assets	Permanently Restricted Net Assets	Total
Endowment assets and those functioning as endowment assets, beginning of year	\$.	7,076,886 \$	476,914 \$	3,727,518 \$	11,281,318
Gifts and additions		672,187		1,286,476	1,958,663
Investment returns: Interest and dividends		175,909	74,023	-	249,932
Realized and unrealized gains Total investment returns		27,732 203,641	13,461 87,484		41,193 291,125
Expenditures: Bequests appropriated for operations Spending rate appropriated for operations Custodial fees Other expenditures Total expenditures		(697,617) (397,615) (52,861) - (1,148,093)	(172,689) (21,998) - (194,687)	- - - - -	(697,617) (570,304) (74,859) - (1,342,780)
Change in endowment assets and those functioning as endowment assets	-	(272,265)	(107,203)	1,286,476	907,008
Endowment assets and those functioning as endowment assets, end of year	\$	6,804,621 \$	369,711 \$	5,013,994 \$	12,188,326



Note 8 - Net Assets and Endowment Matters (Continued)

Endowment

UUSC's endowment consists of 33 individual funds established for a variety of purposes. Its endowment includes both donor-restricted endowment funds and funds designated by the Board of Trustees to function as endowments. As required by GAAP, net assets associated with endowment funds, including funds designated by the Board of Trustees to function as endowments, are classified and reported based on the existence or absence of donor-imposed restrictions.

Interpretation of Relevant Law and Spending Policy

UUSC classifies as permanently restricted net assets (a) the original value of gifts donated to the permanent endowment, (b) the original gift value of subsequent gifts to the permanent endowment, and (c) accumulations to the permanent endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund. The remaining portion of the donor-restricted endowment fund that is not classified in permanently restricted net assets is classified as temporarily restricted net assets until those amounts are appropriated for expenditure by UUSC in a manner consistent with the standard of prudence prescribed by state law. In accordance with state law, UUSC considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds:

- (1) The duration and preservation of the fund
- (2) The purposes of UUSC and the donor-restricted endowment fund
- (3) General economic conditions
- (4) The possible effect of inflation and deflation
- (5) The expected total return from income and the appreciation of investments
- (6) Other resources of UUSC
- (7) The investment policies of UUSC

Spending Rates and the Measure of Operations

The Board of Trustees, recognizing that certain of its sources of revenue are very stable in the long term but can fluctuate significantly from year to year, have adopted authorized spending rates for these sources. Investment income appropriated was 5% of the non-planned giving investments using the average of the previous twelve quarters using the end of the prior calendar year as a starting point. Bequests appropriated for the year are calculated at the beginning of the year as 50% and 55% of the last three years' total average bequests in FY 2016 and FY 2015, respectively.

In its statement of activities, UUSC includes in its definition of operations all revenues and expenses that are an integral part of its programs and supporting activities. Investment income earned and bequests received in excess of (or less than) UUSC's authorized spending rates are recognized as non-operating activity as are changes in the value of split-interest agreements.

Note 8 - Net Assets and Endowment Matters (Continued)

Funds with Deficiencies

From time to time, the fair value of assets associated with individual donor-restricted endowment funds may fall below the level that the donor requires UUSC to retain as a fund of perpetual duration. There were no such deficiencies at June 30, 2016 or 2015.

Return Objectives and Risk Parameters

UUSC's investment portfolio is managed to provide for the long-term support of UUSC. Accordingly, these funds are managed with disciplined longer-term investment objectives and strategies designed to meet cash flow and spending requirements. Management of the assets is designed to attain the maximum total return consistent with acceptable and agreed upon levels of risk. It is the goal of the aggregate long-term investments to generate an average total annual return that exceeds the spending/payout rate plus inflation.

Strategies Employed for Achieving Objectives

To satisfy its long-term rate-of-return objectives, UUSC relies on a total return strategy in which investment returns are achieved through both capital appreciation (realized and unrealized) and current yield (interest and dividends). UUSC targets an asset allocation strategy wherein assets are diversified among several asset classes. The pursuit of maximizing total return is tempered by the need to minimize the volatility of returns and preserve capital. As such, UUSC seeks broad diversification among assets having different characteristics with the intent to endure lower relative performance in strong markets in exchange for greater downside protection in weak markets.

Note 9 - Allocation of Joint Costs

UUSC conducted activities that included appeals for contributions and that incurred joint costs.

These costs were included in the statements of activities as follows at June 30:

		2016		2015
Program services Fundraising	\$	401,996 70,941	\$	306,098 62,695
Total allocation of joint costs	\$_	472,937	\$_	368,793

Note 9 - Allocation of Joint Costs (Continued)

These costs were included in the statements of functional expenses as follows:

		2016		2015
Printing and publications Postage and delivery	\$	318,826 154,111	\$	238,687 130,106
Total	\$_	472,937	\$_	368,793

Note 10 - Rental Leases

UUSC, as a landlord, rents office space located at 689 Massachusetts Avenue, Cambridge, Massachusetts, under operating leases. UUSC occupies a portion of the building. UUSC leases wind turbine generators on a 40 year lease, installed on land owned in Utah. Rental income and related expenses are included in the operating activities on the accompanying statement of activities. The leases expire at various dates through 2048.

The approximate minimum revenues from future rentals to be received under operating leases for each of the next five years and thereafter as of June 30, 2016 are as follows:

2017	\$	370,762
2018		324,075
2019		331,505
2020		380,268
2021		245,298
Thereafter		798,707
	\$_	2,450,615

Note 11 - Commitments and Contingencies

Employment Agreement

As is common in many organizations, UUSC has employment agreements with key management personnel, including the incoming CEO. That agreement commences on July 1, 2016 and contains a number of provisions relative to the terms of employment. Additionally, effective July 1, 2016, the retiring CEO will assume the role of President Emeritus and receive compensation for a twelve month period, and certain ongoing benefits. UUSC also pays certain benefits of a prior CEO and the associated costs of these agreements are included in accrued compensation at June 30, 2016 and 2015.

Appropriation

UUSC's Board of Trustees approved a combined appropriation of \$1,115,959 in support of operations for the year ending June 30, 2017, pursuant to the Investment and Bequest Spending Policy.



Note 12 - Concentrations and Related Party Matters

Revenue for the years ended June 30, 2016 and 2015 includes \$1,025,000 and \$1,775,000, respectively, from one and two donors, respectively, including the Unitarian Universalist Veatch Program at Shelter Rock ("Shelter Rock"). During the years ended June 30, 2016 and 2015, Shelter Rock committed grant revenue of \$850,000 as well as \$175,000 in donations for each year. UUSC received \$750,000 in pledge commitments during the year ended June 30, 2015 from one donor. The pledges and grants from 2015 were largely collected, and based on experience, UUSC expects that the balance at June 30, 2016 from Shelter Rock will also be collected in full.

There were no related party transactions in the current year. In 2015, a significant portion of UUSC's investments were managed by a firm associated with a trustee who is a managing director of the firm and who regularly recused herself from all investment related decisions. Fees for such services were \$40,507 for the year ended June 30, 2015. The individual is no longer a trustee. The Board believes this transaction was favorable to UUSC, and such arrangement had been reviewed and approved by the remaining trustees.

Note 13 - Retirement Plan

UUSC maintains a qualified defined contribution retirement plan for the benefit of all employees who have completed one year of service working a minimum of twenty hours a week, presently with an employer contribution rate at 9% of an employee's base salary for up to 5 years of service and 10% for more than 5 years of service. To supplement the retirement plan, UUSC offers a Tax-Deferred Annuity plan to all employees with elective deferrals up to specified qualified plan limits. After 5 years of service, UUSC will match half of the eligible employee's contributions up to 1% of the employee's base salary. Retirement plan expenses were \$252,616 and \$246,511 for the years ended June 30, 2016 and 2015, respectively.

Note 14 - Collective Bargaining Agreement

UUSC's workforce is composed primarily of members of UNITE Here! with whom there is a collective bargaining agreement. In June 2012, that agreement was extended for five years until June 2017.

Note 15 - Subsequent Event

UUSC has learned it will need to execute a basement construction project relative to returning responsibility for a stretch of public sidewalk abutting its headquarters to the city of Cambridge. The Board of Trustees, in a special meeting on June 15, 2016, authorized the Board's Executive Committee to approve up to \$500,000 in expenditures for such a project. The Executive Committee, at a meeting on August 30, 2016, authorized management to proceed with the construction project subject to the aforementioned funding cap.

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Independent Auditors' Report

The Board of Trustees Unitarian Universalist Service Committee Cambridge, Massachusetts

We have audited the accompanying financial statements of the Unitarian Universalist Service Committee ("UUSC"), which comprise the statements of financial position as of June 30, 2016 and 2015, and the related statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.





Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Unitarian Universalist Service Committee as of June 30, 2016 and 2015, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

October 1, 2016

Boston, Massachusetts

Mayu Hayeman McCann P.C.